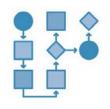




# Here's how it works...

# Strategy, Content, Lists





First, our strategy experts build customized **contacting plans** for you.



Then we build **content magnets** (like case studies, white papers, etc.)



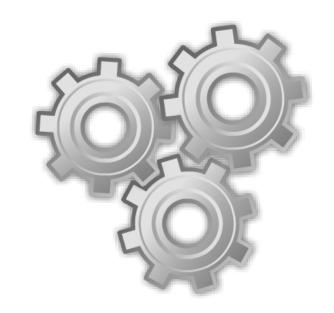
And we custom-build target **lists** for you.



#### **Automation Platform**



Then, we set you up on our industry leading marketing automation platform. We program the contacting plans into it and manage them for you.

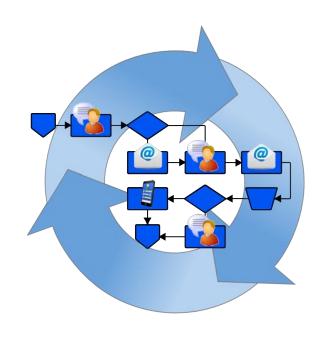


#### **Funnel Execution**



Then, we execute the ongoing **sequence** of lead generation and nurturing touches.

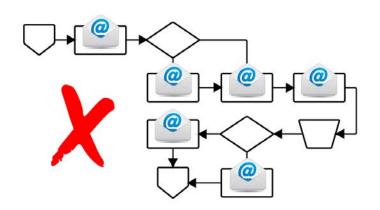
With content magnets, compelling copy and powerful engagement, we qualify and move prospects down your funnel.

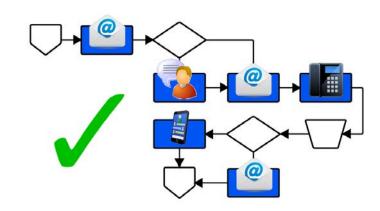


#### **Human Connections**



Instead of just using email alone, **human connections** are also used in the process, including live voice, guided voicemail, texting, and social media touches.

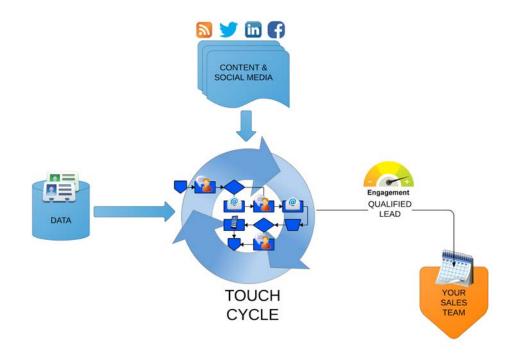




# Lead Scoring & Triggers



We set up triggers and lead scoring, so we're making touches with each person at exactly the right time, with the right mix of media, every time.



# **Hands-Free Engagement**





Our mix of media touches are executed entirely by us and build deep human connections, in your voice, that are highly **engaging**.

It's hands-free – so you don't worry about anything!

# **Leads & Appointments**



The leads get nurtured until they are sales-ready. Then we either hand them off to your sales team, or we schedule the demos or appointments for your team directly.



#### **More Sales & Profits**





Then you and your team close the sales, increasing revenue and earning more profits!

#### Without the Infrastructure

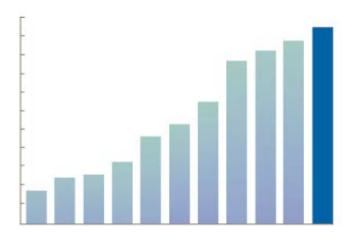




And with our highly efficient approach, we enable you to have all this without the costs, infrastructure and staff that the big players have.

#### **Scalable for Growth**





And we enable you to **scale quickly** as your company
grows, because our full set of
resources are working as
part of your team.

### **In Summary**



We move new leads across your sales funnel and bring them to your sales team.

We are your full-cycle, fullymanaged funnel execution system. A smart, efficient, tactical process from **start to finish**.



#### **Benefits You Get**



A no-hassle sales and marketing process

A steady stream of leads and appointments

More sales and profits

All the resources without the overhead

Scales with you as your company grows



# The Right Experience



We've learned the strategies from our big company clients, and now you benefit from that experience.



#### **Proven Success**



Our proven track record of success speaks for itself:

- 15+ years in operation
- 17 million+ touches, 17,000+ multi-touch programs
- 1,100+ clients: Leading SMB to Fortune 100 firms













## **Choose Your Next Step...**





Watch this <u>video</u> to learn more.



Get our guide to getting started



Or call us at 1-866-216-4233

# **Boxpilot**